



# DEMYSTIFYING PASTURE, FEED, AND DRY MATTER INTAKE RECORDS

*Tips and tricks to avoid compliance  
concerns*



# OREGON TILTH PRESENTERS



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**RYAN COSTELLO**

Farm Certification Officer  
Oregon Tilth



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**MAE PETREHN**

Certification Officer  
Inspector  
Rancher  
Oregon Tilth

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**The Organic System Plan:** Why it Matters for Pasture and Grazing Compliance

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A whirlwind overview of **Pasture Access & Recordkeeping Requirements** in the Rule

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**Three Fundamental Questions** your inspector will want to know

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**Three Fundamental Concepts:** Grazing Season, Dry Matter Demand and Dry Matter Intake

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**Jamm Farm:** Recordkeeping Tips and Examples from real life

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Understanding **DMI/ Grazing Audits**

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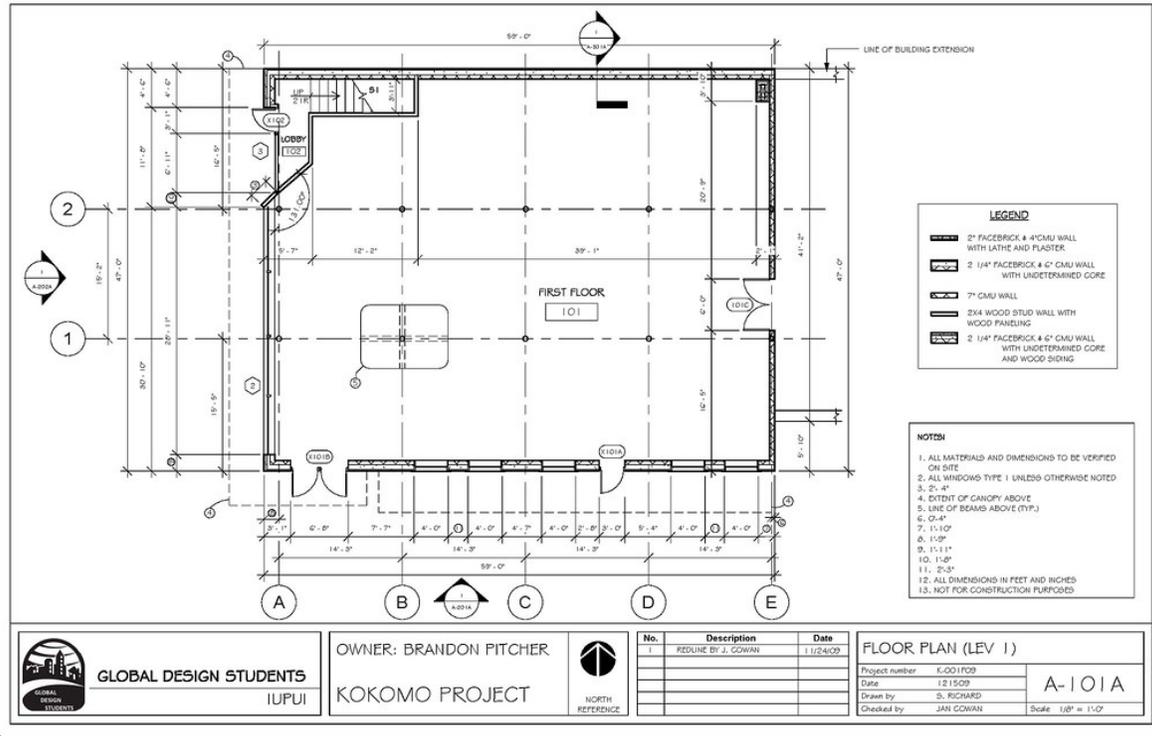
**Avoiding Compliance Concerns** with Complete Records

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**OUTLINE**



# THE ORGANIC SYSTEM PLAN



In order to build a house, you must first **submit your plan to the city.**

You then build the house **according to the plan** and maintain required documentation.

# THE ORGANIC SYSTEM PLAN



 **ACTIVITIES CHECKLIST FOR LIVESTOCK** Section **L1**  
 Electronic versions available at [www.tilth.org](http://www.tilth.org) | Page 1 of 1

Operation Name: Sunbow Dairy Farm Date: 8/24/19

- Review the following table to identify the sections of the Oregon Tilth Organic System Plan (OSP) that apply to your operation. For each activity that matches your plans or current organic activities, complete the OSP section(s) indicated.
- **OSP sections that do not apply to your operation are not required. However, a complete OSP is mandatory prior to inspection. If you have questions, contact the Farmer Hotline (503) 581-8102 or [farmerhotline@tilth.org](mailto:farmerhotline@tilth.org)**

**NOP §205.201** An operation intending to sell, label, or represent agricultural products as organic must develop an organic production system plan that is agreed to by the producer and an accredited certifying agent. An organic production system plan must include a description of practices and procedures to be performed and maintained.

Organic Activities:	Applicable OSP Section(s):
<input checked="" type="checkbox"/> I/We are applying for Oregon Tilth organic livestock certification.	Operation Information - (required) Certification Contract and Trademark Use Agreement - (required) <b>L1:</b> Activities Checklist for Livestock Producers <b>L4:</b> Livestock Healthcare <b>L9:</b> Livestock Recordkeeping <b>L10:</b> Livestock Materials
<input type="checkbox"/> I/We raise poultry	<b>L2P:</b> Livestock Origin Poultry <b>L3NR:</b> Livestock Feed & Water - Non-Ruminant <b>L5A:</b> Livestock Living Conditions - Avian
<input type="checkbox"/> I/We raise pigs, rabbits, or other non-ruminant mammalian livestock.	<b>L2M:</b> Livestock Origin Mammalian <b>L3NR:</b> Livestock Feed & Water - Non-Ruminant <b>L5M:</b> Livestock Living Conditions - Mammalian
<input type="checkbox"/> I/We raise cattle, sheep, goats, or other ruminant livestock.	<b>L2M:</b> Livestock Origin Mammalian <b>L3R:</b> Livestock Feed & Water - Ruminant <b>L5M:</b> Livestock Living Conditions - Mammalian <b>L6:</b> Livestock Pasture Management Plan
<input type="checkbox"/> I/We perform any of the following activities on-farm or a contract facility performs the following: <ul style="list-style-type: none"> <li>• Sell organic products, including live animals</li> <li>• Milk animals, cool and store milk</li> <li>• Mix, mill or grind livestock feed for use on farm</li> <li>• Wash and/or pack eggs</li> <li>• Slaughter animals</li> <li>• Cool, age, cut and wrap meat</li> <li>• Process fiber</li> </ul>	<b>L7:</b> Livestock Product Processing
<input type="checkbox"/> I/We transport (or contract out the transport of) organic livestock.	<b>L8:</b> Transport and Handling
<input checked="" type="checkbox"/> I/We grow crops, including forages, pasture and/or have outdoor access for livestock.	<b>C1:</b> Activities Checklist For Growers
<input type="checkbox"/> I/We are requesting direct full EU certification	<b>EU:</b> Crop and Livestock EU Supplement
<input type="checkbox"/> I/We process, package or otherwise handle products at facilities to be certified as part of this operation, including but not limited to: <ul style="list-style-type: none"> <li>• Produce products that are organic and non-organic</li> <li>• Process products from other operations</li> </ul>	<b>Review: H1:</b> Handler Activities Checklist Contact OTCO to determine if Handling Certification scope is required

L1-Livestock Activities Checklist rev. 11/30/2018



In order to be certified organic you must create an **Organic System Plan** of all management practices.

**Your Plan is an agreement** between you, the certified producer, and us, the certifier.

**It is a living plan, which must be kept up to date with all practices.**

# THE ORGANIC INSPECTION



Just as the city would inspect to verify construction according to the codes...



So the organic inspector must verify compliance by **inspecting your operation** and **auditing all records.**

## Title 7, part 205

### §205.201 Organic production and handling system plan.

- (a) The producer or handler of a production or handling operation...must develop an **organic system plan** that is agreed to by the producer or handler and an accredited certifying agent. It must include all practices, materials and inputs, monitoring, recordkeeping, and contamination prevention.

### §205.240 Pasture plan.

- (c) A pasture plan must be included in the producer's organic system plan... the pasture plan shall include a description of the:
- (1) Types of pasture provided..
  - (2) Cultural and management practices to be used to ensure pasture of a sufficient quality and quantity is available to graze throughout the grazing season and to provide all ruminants ..with an average of not less than **30 percent of their dry matter intake from grazing throughout the grazing season.**
  - (3) **Grazing season** for the livestock operation's regional location.
  - (4) Location and size of pastures, including maps giving each pasture its own identification.



# THE NATIONAL ORGANIC STANDARDS

## §205.237 Livestock feed.

(a) The producer of an organic livestock operation must provide livestock with a **total feed ration that are organically produced** and handled by operations certified to the NOP.

(c) During the grazing season, producers shall

- (1) Provide **not more than an average of 70 percent of a ruminant's dry matter demand from dry matter fed** (dry matter fed does not include dry matter grazed from residual forage or vegetation rooted in pasture). This shall be calculated as an average over the entire grazing season for each type and class of animal.

Ruminant animals must be grazed throughout the **entire grazing season for the geographical region**, which shall be not less than **120 days per calendar year**.

Due to weather, season, and/or climate, the grazing season may or may not be continuous.



**THE**  
**NATIONAL**  
**ORGANIC**  
**STANDARDS**

## §205.237 Livestock feed.

(d) Ruminant livestock producers shall:

(1) Describe the **total feed ration for each type and class of animal**. The description must include:

- (i) All feed produced on-farm;
- (ii) All feed purchased from off-farm sources;
- (iii) The percentage of each feed type, including pasture, in the total ration; and
- (iv) A list of all feed supplements and additives.

(2) **Document the amount of each type of feed actually fed to each type and class of animal.**

(3) **Document changes that are made to all rations** throughout the year in response to seasonal grazing changes.

(4) Provide the method for calculating **dry matter demand and dry matter intake**.



**THE**  
**NATIONAL**  
**ORGANIC**  
**STANDARDS**

## §205.103 Recordkeeping by certified operations.

- (a) A certified operation **must maintain records** concerning the production, harvesting, and handling of agricultural products that are or that are intended to be sold, labeled, or represented as ..organic
- (b) Such records must:
- (1) Be adapted to the particular business that the certified operation is conducting;
  - (2) **Fully disclose all activities** and transactions of the certified operation in sufficient detail as to be readily understood and audited;
  - (3) Be maintained for not less than 5 years beyond their creation; and
  - (4) Be sufficient to demonstrate compliance with the Act and the regulations in this part.
- (c) The certified operation must make such records available for inspection and copying during normal business hours.



**THE**  
**NATIONAL**  
**ORGANIC**  
**STANDARDS**



Photo by Green Forage LTD (Twitter)



Photo by Diego Romeo on Unsplash



# THREE FUNDAMENTAL QUESTIONS

How **long** did  
animals graze?

How **much** did  
animals graze?

How much  
**supplemental feed**  
did they receive?



# THREE FUNDAMENTAL CONCEPTS

## **Grazing season**

When pasture is available for grazing in your area.

## **Dry Matter Demand (DMD)**

The expected feed intake per animal.

## **Dry Matter Intake (DMI)**

Actual feed consumed per animal.





# THREE FUNDAMENTAL CONCEPTS

## **Grazing season**

When pasture is available for grazing in your area.

## **Dry Matter Demand (DMD)**

The expected feed intake per animal.

## **Dry Matter Intake (DMI)**

Actual feed consumed per animal.



# GRAZING SEASON



> 120 DAYS

Photo by Michael Pujals on Unsplash

January

February

March

April

May

June

July

August

September

November

December

Your Grazing Season is **unique** to your region, soil, precipitation, grass

# GRAZING SEASON



> 120 DAYS

Photo by Michael Pujals on Unsplash

Vermont



January

February

March

April

May

June

July

August

September

November

December

Oregon



Your Grazing Season is **unique** to your region, soil, precipitation, grass

# GRAZING SEASON



> 120 DAYS

Photo by Michael Pujals on Unsplash

January

February

March

April

May

June

July

August

September

November

December

Planned Grazing Season

152 days

Your Grazing Season is **unique** to your region, soil, precipitation, grass

# GRAZING SEASON



> 120 DAYS

Photo by Michael Pujals on Unsplash

## 2019 Actual Grazing Days

126 days

January

February

March

April

May

June

July

August

September

November

December

## Planned Grazing Season

152 days

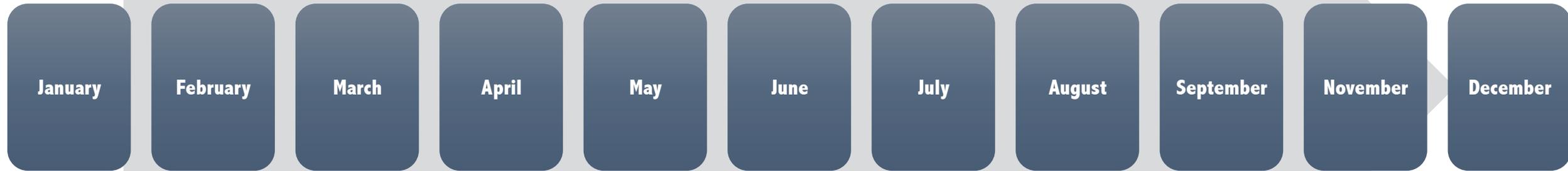
Your Grazing Season is **unique** to your region, soil, precipitation, grass

# GRAZING SEASON



> 120 DAYS

Photo by Michael Pujals on Unsplash



Spring (110d)

**Extreme Heat**

Fall (60d)

Your Grazing Season is **unique** to your region, soil, precipitation, grass



# THREE FUNDAMENTAL CONCEPTS

## **Grazing season**

*When pasture is available for grazing*

## **Dry Matter Demand (DMD)**

The expected feed intake per animal.

## **Dry Matter Intake (DMI)**

Feed consumed per animal.



# DRY MATTER

(a universal measurement)

Photo by Mihaly Koles on Unsplash

**Dry matter** is what remains when water is removed from feed. It's a universal way to refer to the nutritional content of feed.

The moisture content of feeds can vary depending on humidity, conditions of harvest, processing, storage.

# DRY MATTER

(a universal measurement)

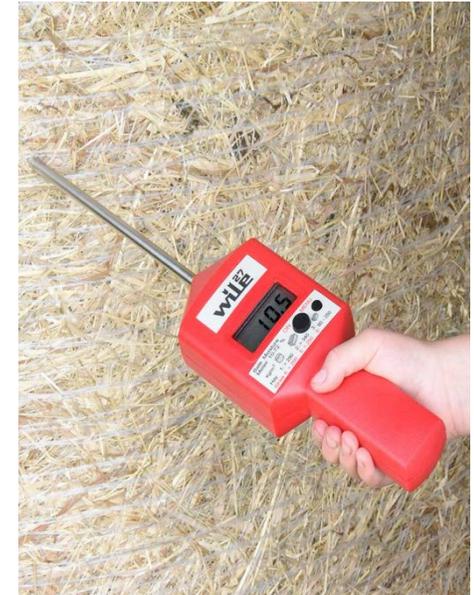
Photo by Mihaly Koles on Unsplash

**Dry matter** is what remains when water is removed from feed. It's a universal way to refer to the nutritional content of feed.

The moisture content of feeds can vary depending on variety, humidity, conditions of harvest, processing, storage, etc.

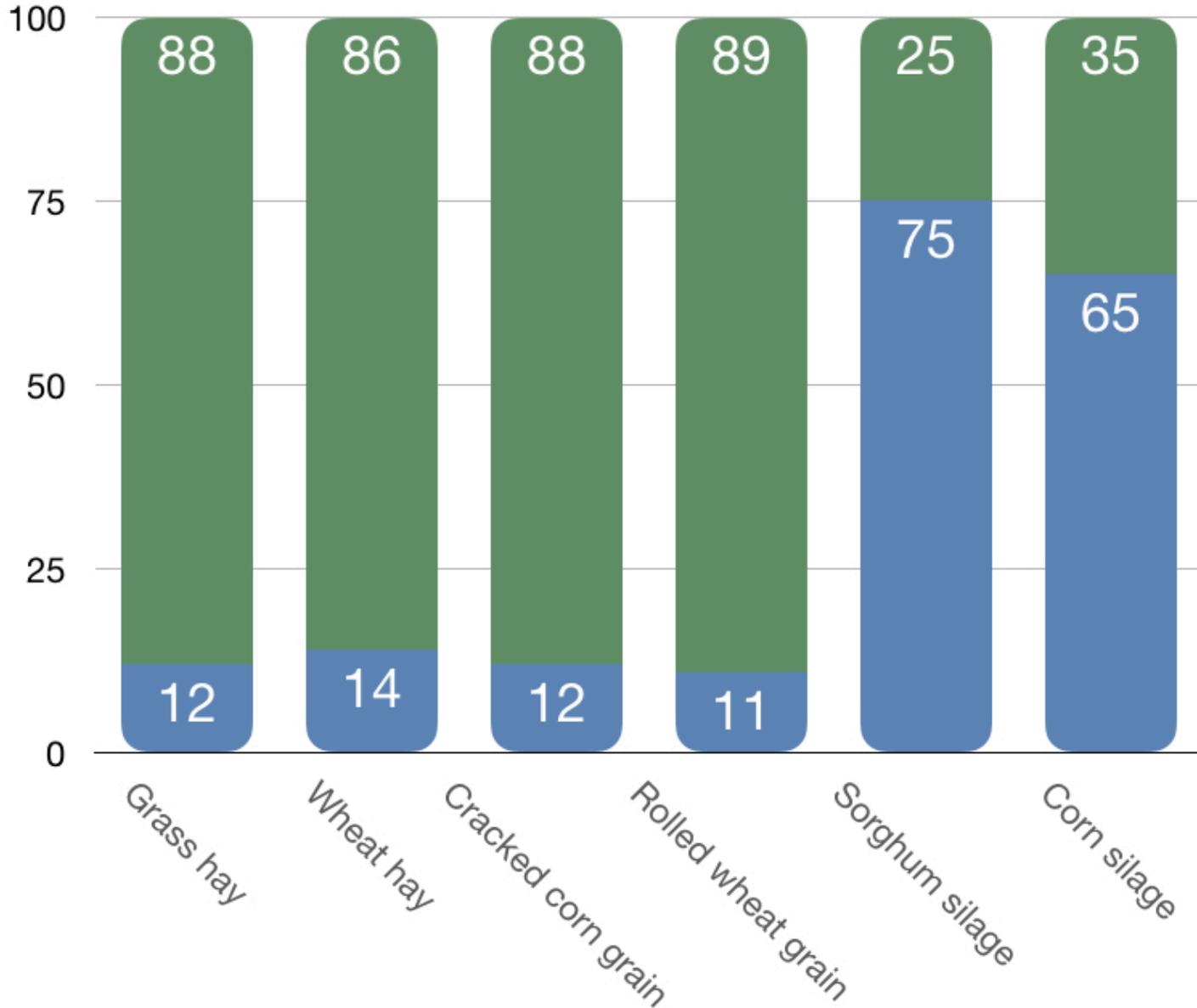
## METHODS

Taking samples and drying (weigh before and after)  
Handheld probes  
Tables of reference

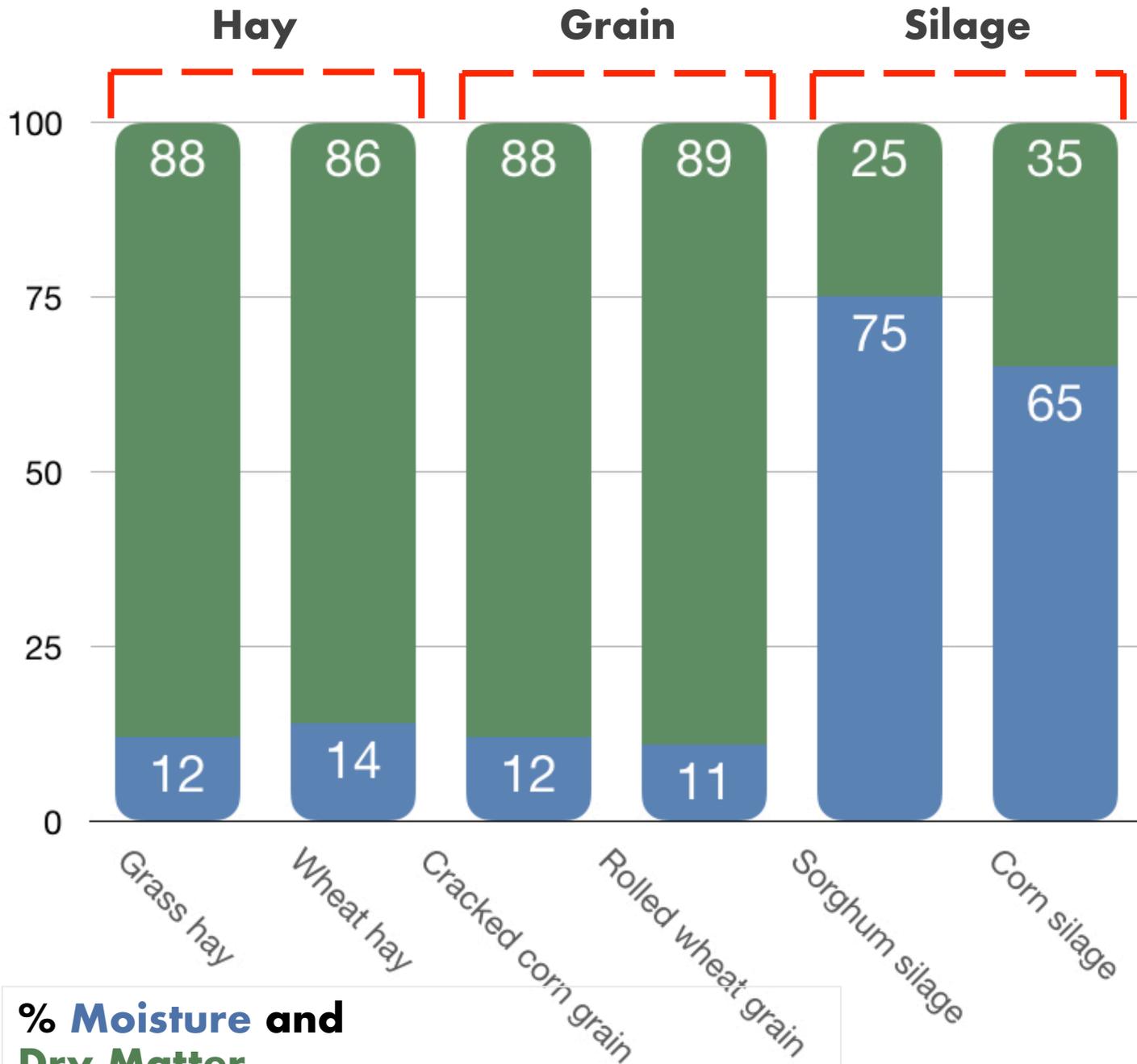




## % Moisture and Dry Matter



**Subtract the moisture content for each feed and you will have the remaining dry matter.**



Subtract the **moisture** content for each feed and you will have the remaining **dry matter**.

### Hay feeds

Tend to range from 85-92% dry matter

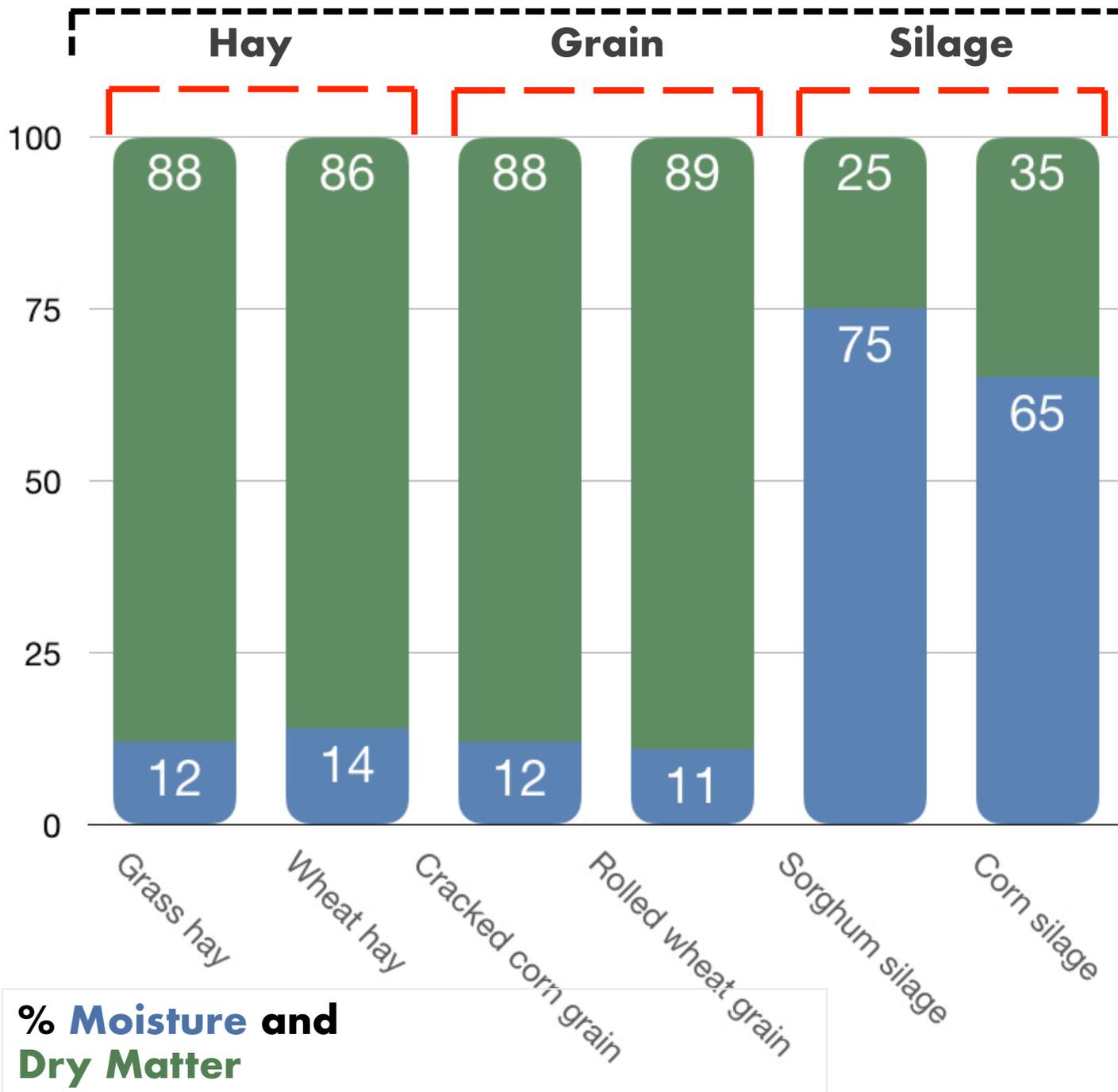
### Grains

Tend to range from 88-90% dry matter

### Silage/haylage

Tends to range from 25-40% dry matter

**% Moisture and Dry Matter**



## Ration

Subtract the **moisture** content for each feed and you will have the remaining **dry matter**.

### Hay feeds

Tend to range from 85-92% dry matter

### Grains

Tend to range from 88-90% dry matter

### Silage/haylage

Tends to range from 25-40% dry matter

**Dry matter** of all feeds added together is the **ration**

% **Moisture** and **Dry Matter**



## Dry Matter Demand (DMD)

Dry Matter Demand is the **total weight of dry matter** per animal per day.

**Each group** of animals (heifers, calves, dry cows) needs to have a defined Dry Matter Demand.

It is expressed in dry weight of feed per animal per day.

**For example:**  
**35 lbs per animal per day**

# DRY MATTER DEMAND

(how much feed does each group require?)



**Table 1 - 6: Daily Dry Matter Demand Requirements**  
**in Kilograms and Pounds**  
**Mid Lactation \*Large Breed Dairy Cows**  
**25 - 45 Kilograms or 55 - 99 Pounds Daily Milk Production**  
**68% Total Digestible Nutrients Diet**

Daily Milk Production (kg)	Milk Fat (%)	DMD (kg)	Daily Milk Production (lb)	Milk Fat (%)	DMD (lb)
25	3.0	19.6	55.12	3.0	43.21
25	3.5	20.3	55.12	3.5	44.75
25	4.0	21	55.12	4.0	46.30
35	3.0	22.7	77.16	3.0	50.04
35	3.5	23.6	77.16	3.5	52.03
35	4.0	24.5	77.16	4.0	54.01
45	3.0	25.7	99.21	3.0	56.66
45	3.5	26.9	99.21	3.5	59.30
45	4.0	28.1	99.21	4.0	61.95
Abbreviations used in table: DMD = Dry Matter Demand, kg = Kilogram, lb = Pound			*Large Breed Live Weight = 680 Kilograms or 1,499 Pounds		

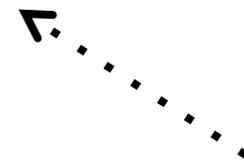
# DETERMINING DRY MATTER DEMAND

## Winter Ration (non-grazing)

Calculate feed consumed per group with not on pasture

## Nutritionists recommendations

The expected feed intake per animal.



## Tables

NOP, Extension Agent, other reference publications

Adapted from: "Table 14-6," from *Nutrient Requirements of Dairy Cattle: Seventh Revised Edition, 2001*, by Subcommittee on Dairy Cattle Nutrition, Committee on Animal Nutrition, National Research Council, 2001, Washington, D.C.: National Academies Press. Copyright 2001 by National Academy of Sciences.

**Table 2-1. Daily Dry Matter Demand Requirements  
in Pounds and Percent of Body Weight**

**Beef Cows**

**1,000 - 1,400 lb Mature Body Weights and 10 - 30 lb of Milk Production/Day**

	Months Since Calving												Average
	1	2	3	4	5	6	7	8	9	10	11	12	
<b>1,000 lb Mature Weight, 10 lb/d Peak Milk</b>													
DMD, lb	21.60	22.10	23.00	22.50	22.10	21.70	21.10	21.00	20.90	20.80	21.00	21.40	21.60 lb
DMD as % Body Weight	2.16	2.21	2.30	2.25	2.21	2.17	2.11	2.10	2.09	2.08	2.10	2.14	2.16 % Body Weight
<b>1,000 lb Mature Weight, 20 lb/d Peak Milk</b>													
DMD, lb	24.00	25.00	25.40	24.40	23.50	22.70	21.10	21.00	20.90	20.80	21.00	21.40	22.60 lb
DMD as % Body Weight	2.40	2.50	2.54	2.44	2.35	2.27	2.11	2.10	2.09	2.08	2.10	2.14	2.26 % Body Weight
<b>1,000 lb Mature Weight, 30 lb/d Peak Milk</b>													
DMD, lb	26.40	27.80	27.80	26.40	24.90	23.70	21.10	21.00	20.90	20.80	21.00	21.40	23.60 lb
DMD as % Body Weight	2.64	2.78	2.78	2.64	2.49	2.37	2.11	2.10	2.09	2.08	2.10	2.14	2.36 % Body Weight
<b>1,200 lb Mature Weight, 10 lb/d Peak Milk</b>													
DMD, lb	24.40	24.90	26.00	25.60	25.10	24.80	24.20	24.10	24.00	23.90	24.10	24.60	24.64 lb
DMD as % Body Weight	2.03	2.08	2.17	2.13	2.09	2.07	2.02	2.01	2.00	1.99	2.01	2.05	2.05 % Body Weight
<b>1,200 lb Mature Weight, 20 lb/d Peak Milk</b>													
DMD, lb	26.80	27.80	28.40	27.40	26.50	25.70	24.20	24.10	24.00	23.90	24.10	24.60	25.63 lb
DMD as % Body Weight	2.23	2.32	2.37	2.28	2.21	2.14	2.02	2.01	2.00	1.99	2.01	2.05	2.14 % Body Weight
<b>1,200 lb Mature Weight, 30 lb/d Peak Milk</b>													
DMD, lb	29.20	30.60	30.80	29.40	27.90	26.70	24.20	24.10	24.00	23.90	24.10	24.60	26.63 lb
DMD as % Body Weight	2.43	2.55	2.57	2.45	2.33	2.23	2.02	2.01	2.00	1.99	2.01	2.05	2.22 % Body Weight
<b>1,400 lb Mature Weight, 10 lb/d Peak Milk</b>													
DMD, lb	27.10	27.60	28.90	28.50	28.00	27.70	27.20	27.00	26.90	26.80	27.00	27.60	27.53 lb
DMD as % Body Weight	1.94	1.97	2.06	2.04	2.00	1.98	1.94	1.93	1.92	1.91	1.93	1.97	1.97 % Body Weight
<b>1,400 lb Mature Weight, 20 lb/d Peak Milk</b>													
DMD, lb	29.50	30.50	31.30	30.30	29.40	28.60	27.20	27.00	26.90	26.80	27.00	27.60	28.51 lb
DMD as % Body Weight	2.11	2.18	2.24	2.16	2.10	2.04	1.94	1.93	1.92	1.91	1.93	1.97	2.04 % Body Weight
<b>1,400 lb Mature Weight, 30 lb/d Peak Milk</b>													
DMD, lb	31.90	33.30	33.70	32.30	30.80	29.60	27.20	27.00	26.90	26.80	27.00	27.60	29.51 lb
DMD as % Body Weight	2.28	2.38	2.41	2.31	2.20	2.11	1.94	1.93	1.92	1.91	1.93	1.97	2.11 % Body Weight

Abbreviations used in table: DMD = Dry Matter Demand, kg = Kilogram, lb = Pound, d = day

Adapted from: "Tables 21, 22, and 23," from Nutrient Requirements of Beef Cattle: Seventh Revised Edition: Update 2000, by Subcommittee on Beef Cattle Nutrition, Committee on Animal Nutrition, National Research Council, 1996, Washington, D.C.: National Academies Press. Copyright 1996 by National Academy of Sciences.



# LIVESTOCK FEED & WATER – RUMINANT

Section  
**L3R**

Electronic versions available at [www.tilth.org](http://www.tilth.org) | Page 1 of 5

Operation Name: Sunbow Dairy Farm Date: 8/30/19

## 3.2 DRY MATTER DEMAND

- 1) Complete the table below or attach additional sheets with all of the information requested. You may use the Dry Matter Demand tables provided by the National Organic Program or another method for estimating dry matter demand.

Sheet(s) attached

Production Group	Approximate Body Weight	Dry Matter Demand during Grazing Season
Milk Cows	1400 Lbs	52 Lbs/ day
	Lbs	Lbs/ day
	Lbs	Lbs/ day



## LIVESTOCK FEED & WATER – RUMINANT

Section

# L3R

Electronic versions available at [www.tilth.org](http://www.tilth.org) | Page 1 of 5

Operation Name: Sunbow Dairy Farm

Date: 8/30/19

2) How have you determined the dry matter demand figure reported above? Select at least one option below, or describe your source for obtaining DMD information.

I/We use a known reference to estimate the dry matter demand. *Be prepared to show your references at inspections.*

I/We utilize a nutritionist to determine dry matter demand.

I/We use rations fed during the non-grazing season (no pasture fed) to determine dry matter demand.

Other (describe):

3) How do you ensure that your ruminant animals graze at least 30% of their dry matter demand from pasture over the grazing season? Select at least one option below, or describe your method for calculating dry matter intake.

Animals are fed 100% pasture for at least 120 days per year. (Skip to section 3.3 below)

I/We subtract the dry matter fed, excluding pasture, from dry matter demand (*i.e.*, the “subtraction method”).

Other (describe):



# LIVESTOCK FEED & WATER – RUMINANT

Section  
**L3R**

Electronic versions available at [www.tilth.org](http://www.tilth.org) | Page 1 of 5

2) **Grazing Season:** Provide ration information for each production group during the **grazing season** as described above.

N/A, Alternative Ration sheets attached

Production group	Name of Ingredient or Supplement	Amount (per animal per day)
<i>Example: Fresh cows</i>	<i>Silage</i>	<i>As Fed lbs.</i>
	<i>Grain mix</i>	<i>As Fed lbs.</i>
	<i>Flax meal</i>	<i>As Fed lbs.</i>
	<i>Pasture</i>	<i>As Fed lbs.</i>
<b>Milk Cows</b>	<b>Hay</b>	<b>20 lbs</b>
	<b>Silage</b>	<b>50 lbs</b>
	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>
<b>Heifers</b>	<b>Hay</b>	<b>15</b>
	<b>Silage</b>	<b>30</b>
	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>



# THREE FUNDAMENTAL CONCEPTS

## **Grazing season**

*When pasture is available for grazing*

## **Dry Matter Demand (DMD)**

The expected feed intake per animal.

## **Dry Matter Intake (DMI)**

Feed consumed per animal.



January

February

March

April

May

June

July

August

September

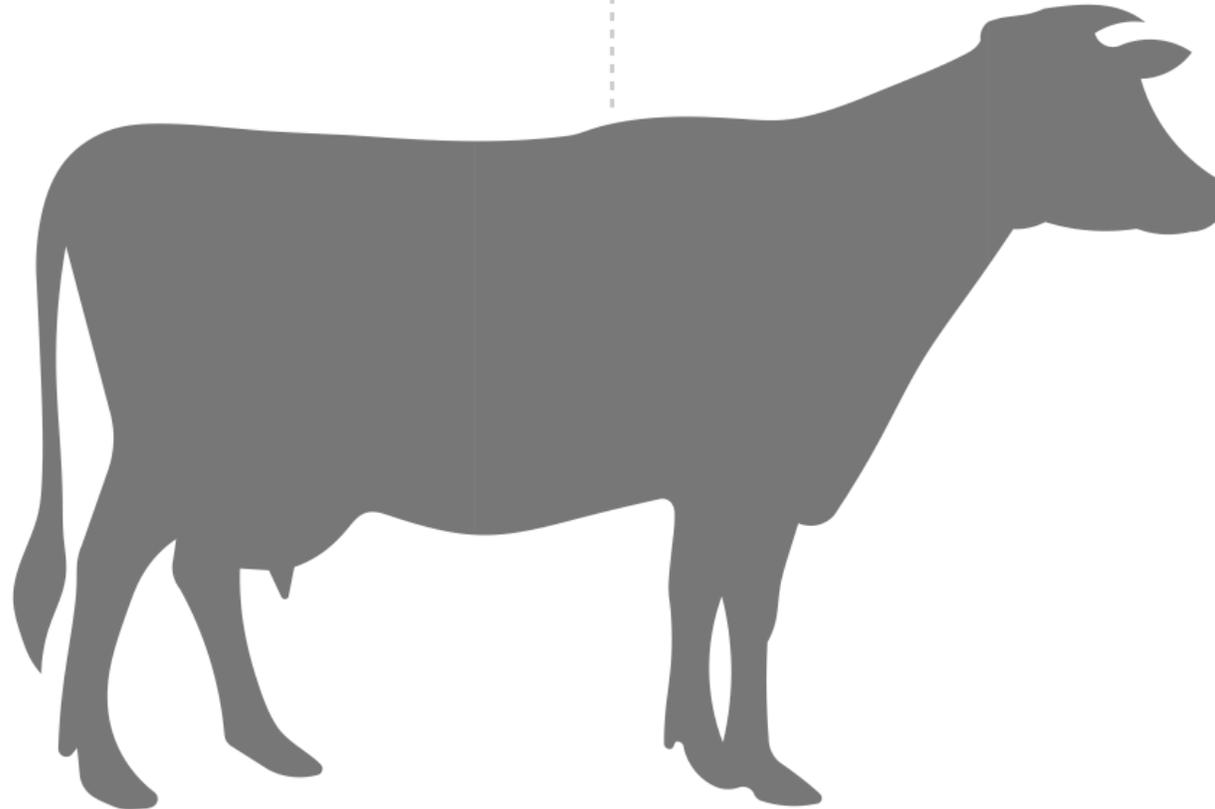
November

December



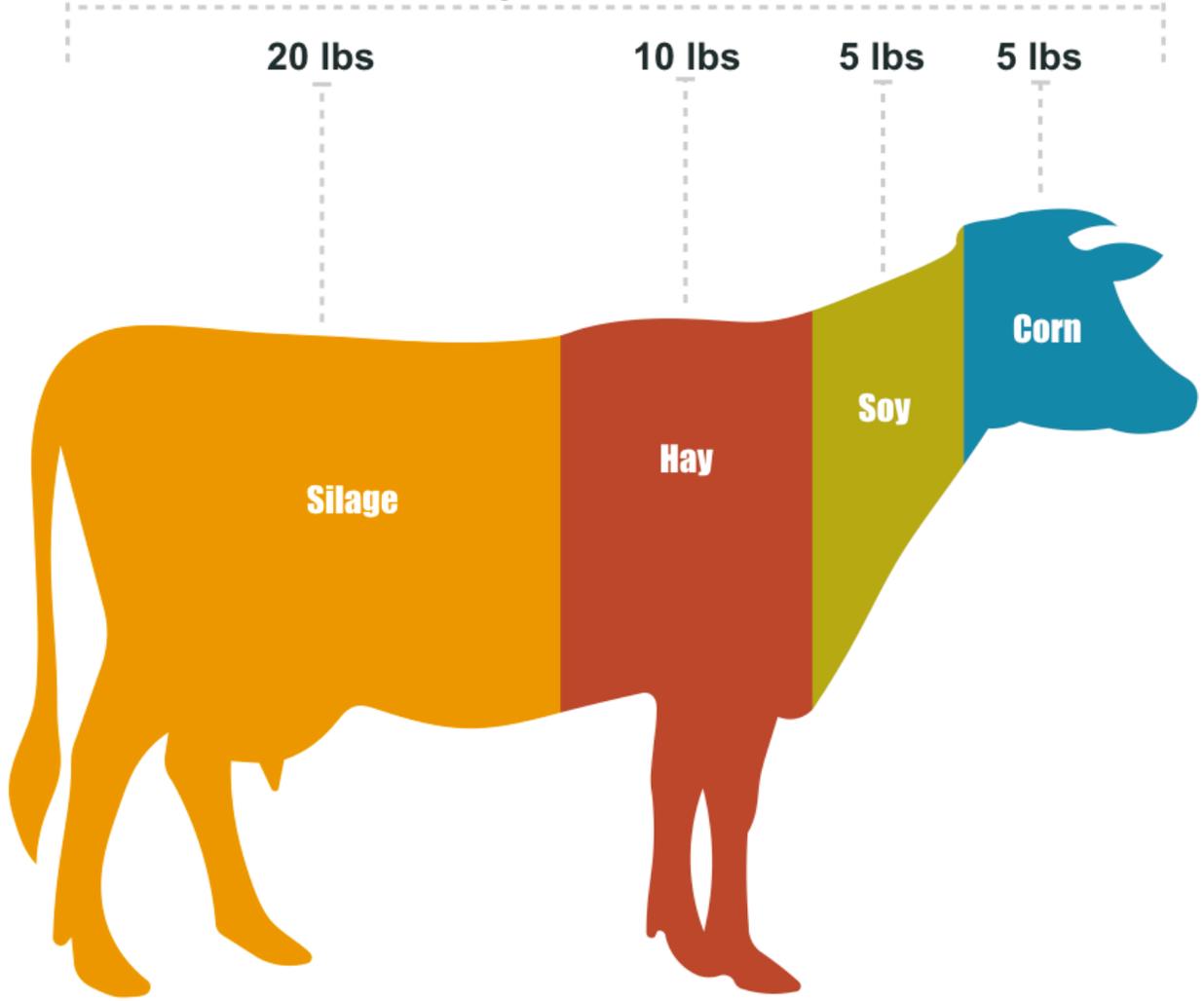
**Grazing Season: 4/1 to 8/30, 151 days**

40 lbs Dry Matter  
Demand





**40 lbs  
Dry Matter Demand**



January

February

March

April

May

June

July

August

September

November

December



**Grazing Season: 4/1 to 8/30, 151 days**

40 lbs  
Dry Matter Demand

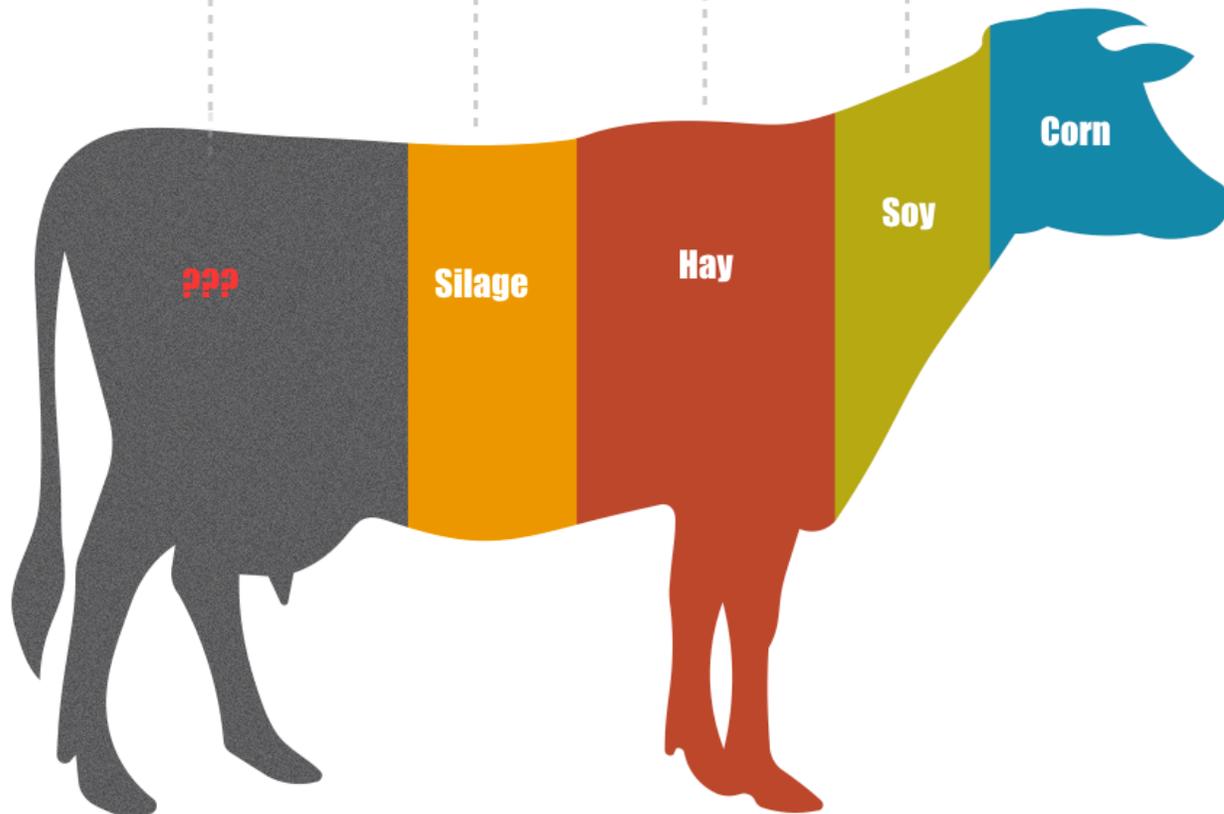
15 lbs

5 lbs

10 lbs

5 lbs

5 lbs



January

February

March

April

May

June

July

August

September

November

December



**Grazing Season: 4/1 to 8/30, 151 days**

40 lbs  
Dry Matter Demand

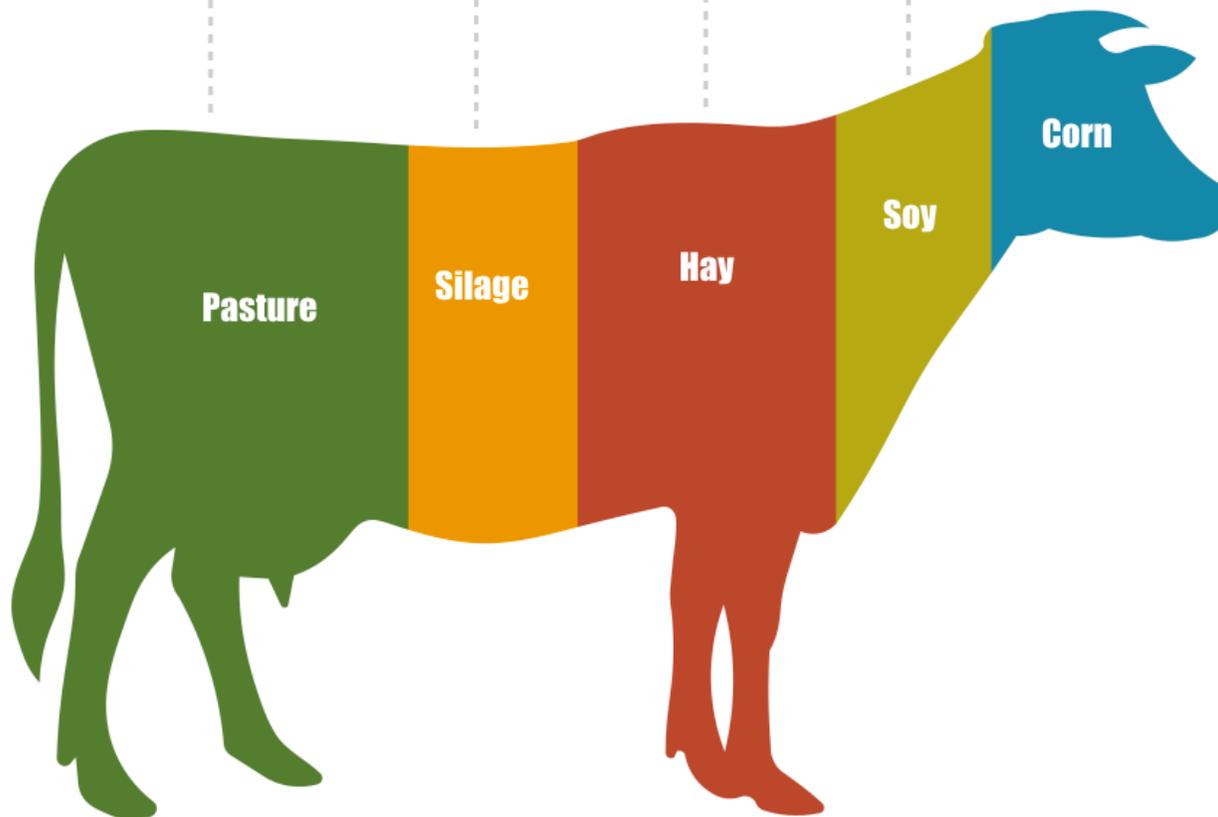
15 lbs

5 lbs

10 lbs

5 lbs

5 lbs



January

February

March

April

May

June

July

August

September

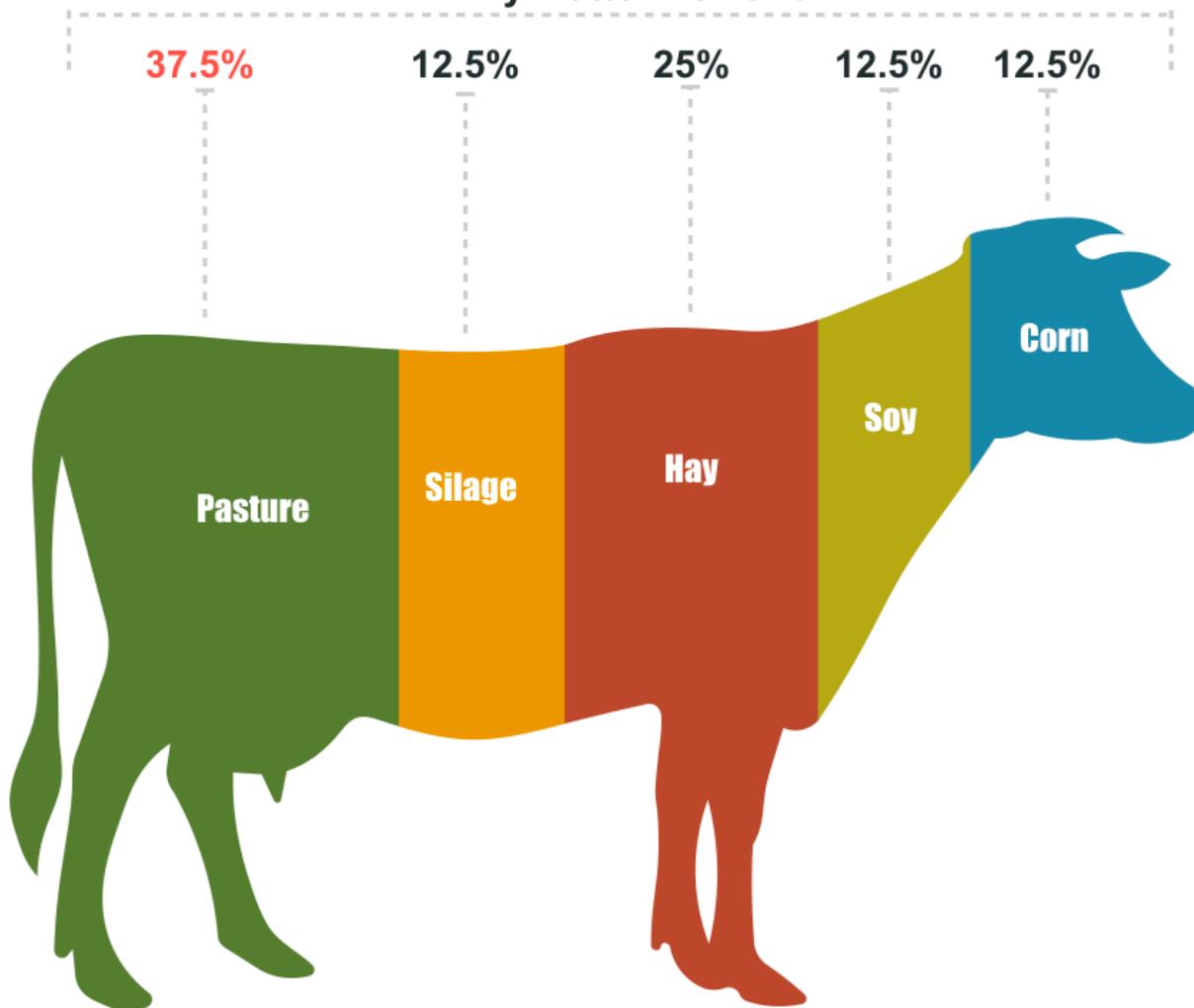
November

December



**Grazing Season: 4/1 to 8/30, 151 days**

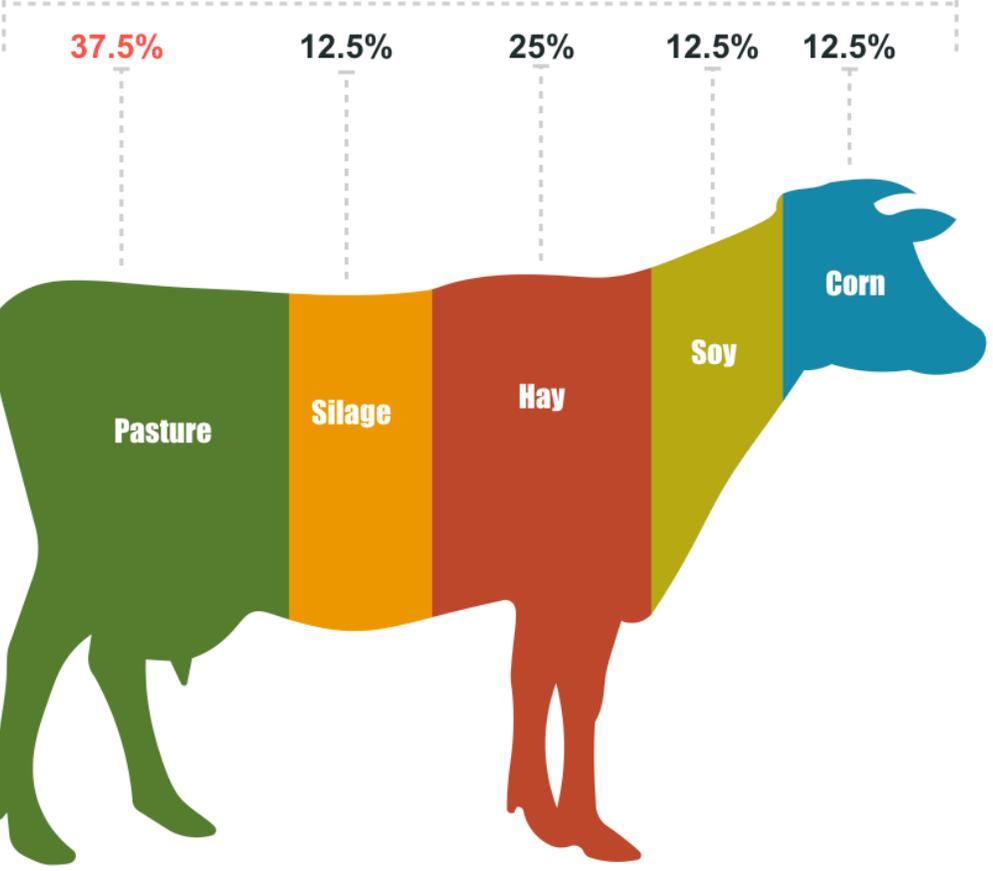
40 lbs  
Dry Matter Demand





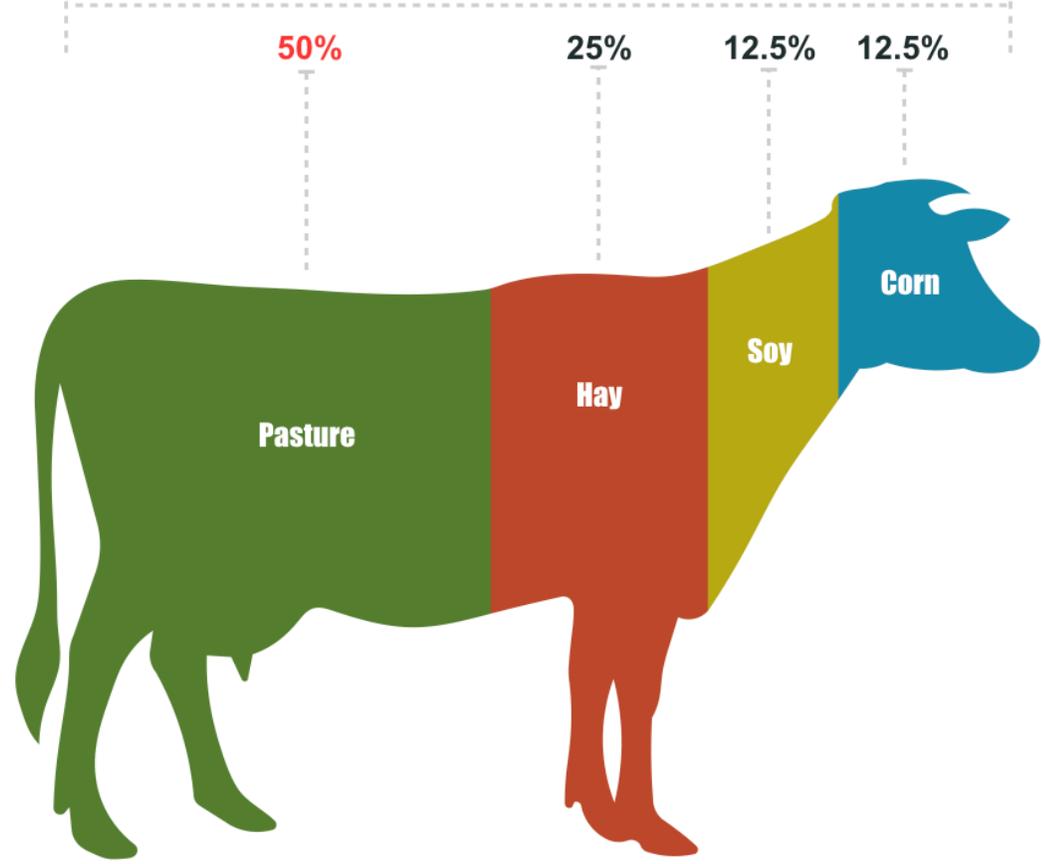
← Spring Ration: 4/1 to 6/31 → ← Summer Ration: 7/1 to 8/30 →

40 lbs Dry Matter Demand



**Spring Ration**  
37.5% from pasture  
for 91 days

40 lbs Dry Matter Demand



**Summer Ration**  
50% from pasture  
for 60 days





# RECORDS

## THREE FUNDAMENTAL QUESTIONS

How **long** did animals graze?

How **much** did animals graze?

How much **supplemental feed** did they receive?

YEAR	2013	SEASON	FALL	Paddock	
Plant	Variety	Date Sowed	Qty Sown	Qty Germinated	Date Tr
CELERY	TENDER CRISP	9/4	1 TRAY		
BOK CHOY		9/4	1/2 TRAY		
ARZUCOLI	ALBERT	9/4	1/2 TRAY		
RED ONION	RED RIBB	9/4	2 TRAY		
BROWN ONION	GLADIAN	9/4	2 TRAY		
BIRD CABBAGE	RED	9/4	1/3 TRAY		
CABBAGE	GOLDEN ACR	9/4	1/3 TRAY		
LEEK	BULGARIAN GIANT	9/4	1/3 TRAY		
SPINACH		8/4	1/2 TRAY		
POTATO		11/4	1/2 TRAY		
SPRING ONION		4/4	1/2 TRAY		
PAP CHOI		11/4	1/2 TRAY		
CALIFORNIA	SNOWBALL	11/4	1/2 TRAY		
LETTUCE	COB	11/4	1/2 TRAY		
LETTUCE	OAK LEAF	11/4	1/2 TRAY		
LETTUCE	LOBLO ROND	11/4	1/2 TRAY		
LETTUCE	RED CORAL	11/4	1/2 TRAY		
NASTURTIUM	JEWEL MIXED	11/4	1/2 TRAY		
NASTURTIUM	TIP TOP MIXED	11/4	1/2 TRAY		
IMPATIENS	PAPPRI MIXED	11/4	1/2 TRAY		
LAVENDER	STRECHAS	12/4	1 TRAY		

### Grazing start and end dates

Maintain records of grazing start and end dates. You may need to record multiple start/end dates if non-contiguous.

### Confinement

When animals (by group/ class) were confined and why.

### Feed records

You can follow your Organic System Plan rations **or**

Record all rations and ration change dates **or**

Record feed fed every day/week/month.

**Any recordkeeping system can be used as long as the inspector can **understand and audit** it.**



# THE ORGANIC SYSTEM PLAN



**Two components of the livestock OSP are critical to communicate what records should be available at inspection:**

**The **L3R** or Livestock Feed & Water for Ruminants**

**The **L6R** or Livestock Pasture Management Plan**

# "JAMM" FARMS



### 3.2 DRY MATTER DEMAND

1) Complete the table below or attach additional sheets with all of the information requested. You may use the Dry Matter Demand tables provided by the National Organic Program for estimating dry matter demand or another method.

Sheet(s) attached

Production Group	Approximate Body Weight	Dry Matter Demand during Grazing Season
Milk cows	1200 Lbs	50 Lbs/ day
Young stock	800 Lbs	35 Lbs/ day
	Lbs	Lbs/ day
	Lbs	Lbs/ day
	Lbs	Lbs/ day

2) How have you determined the dry matter demand figure reported above? Mark at least one option below, or describe your source for obtaining DMD information.

- I/We use a known reference to estimate the dry matter demand. *Be prepared to show your references at inspections.*
- I/We utilize a nutritionist to determine dry matter demand
- I/We use rations fed during the non-grazing season (no pasture fed) to determine dry matter demand
- Other (describe):

*I know roughly what a cow needs & took a percentage for the young stock*

3) How do you ensure that your ruminant animals graze at least 30% of their dry matter demand from pasture over the grazing season? Mark at least one option below, or describe your method for calculating dry matter intake below.

- Animals are fed 100% pasture for at least 120 days per year. SKIP to section 4.3 below.
- I/We subtract the dry matter fed, excluding pasture, from dry matter demand (i.e. the "subtraction method").
- Other (describe):

# "JAMM" FARMS



Species of animals described by this form: Dairy Cattle for milk & slaughter

### 3.1 FEED RATIONS

Please list rations for each production group (calves, milk cows, ewes, etc.) that you manage during the grazing and non-grazing seasons as indicated. If you feed different amounts or types of feed to the same group over time, list those rations separately. Rations may be provided on your own forms, spreadsheets, etc. so long as they include the information below and also identify the time of year when rations are fed (i.e. grazing season or non-grazing season).  Rations attached.

1) Grazing Season: Describe feed rations for each production group during the grazing season as described above.

Production group	Feed type or ration component	Amount (per animal per day)
Milk cows + Dry cows <small>Examples: Fresh cows</small>	Silage	As Fed lbs. 10
	Hay	
	Grain mix	As Fed lbs. 6
	Grain	
	Flax meal	As Fed lbs.
	Pasture	As Fed lbs. 24
Heifer + steers 6 months +	Pasture	35-40
Finish Steers	Hay	30
	Grain	15
calves - 6 months	Milk	16
	Hay	5

# "JAMM" FARMS



## LIVESTOCK PASTURE MANAGEMENT PLAN

Section  
**L6**

Electronic versions available at [www.tilth.org](http://www.tilth.org) | Page 1 of 2

Operation Name: \_\_\_\_\_ Date: 8/9/17

► Please complete a separate pasture management plan for each species of animal to be certified. Note: You may submit your NRCS or other pasture plan if it answers all of the questions below.

**NOP §205.240** The producer must, for all ruminant livestock on the operation, demonstrate a functioning management plan for pasture. During the grazing season, producers shall provide an average of no less than 30 percent of animals' dry matter intake from grazing for a minimum of 120 days on pasture.

Species of animals described by this form: Dairy cattle for milk & slaughter

**6.1 GRAZING SEASON**

1) Please describe your operations grazing season, including the conditions that characterize the grazing season. Include approximate start and end dates of the grazing season and hours per day grazed for each period.

It starts around May 15 & ends about Oct 30. Cows are about 20 hours a day & young stock 24 hours. Good grazing in spring but if it gets dry in summer it slows down & we may have to supplement more other feed

**6.2 PASTURE MANAGEMENT FOR RUMINANT PRODUCERS**

1.) Ensure that your pasture maps include the location, size, individual identification and the locations of permanent fences, shade and water.  Maps for all pastures include this information.

2) Please describe the types of pasture you have available for grazing organic animals (perennial, annual plantings, primary species, etc).

Perennial pastures containing a variety of grasses & legumes such as ryegrass, timothy, brome, jugo grass, white, red, & ladino clover. Direct feed trefoil

3) What types of grazing methods do you use for grazing organic animals? Please describe typical size of paddocks, frequency of movement, duration of resting period for pastures, animal density per paddock, etc.

Prescribed rotational grazing

# RECORDS

## THREE FUNDAMENTAL QUESTIONS

How **long** did animals graze?

How **much** did animals graze?

How much **supplemental feed** did they receive?

YEAR	2013	SEASON	FALL/WINTER	Paddock	
Plant	Variety	Date Sowed	Qty Sown	Qty Germinated	Date Tr
CELERY	TENDER CRISP	9/4	1 TRAY		
BOK CHOY		9/4	1/2 TRAY		
ARZUCOLI	ALBERT	9/4	1/2 TRAY		
RED ONION	RED RIBB	9/4	2 TRAY		
BROWN ONION	GLADIAN	9/4	2 TRAY		
BIRD CABBAGE	RED	9/4	1/3 TRAY		
CABBAGE	GOLDEN ACRE	9/4	1/3 TRAY		
LEEK	BULGARIAN GIANT	9/4	1/3 TRAY		
SPINACH		8/4	1/2 TRAY		
POTATO		11/4	1/2 TRAY		
SPRING ONION		4/4	1/2 TRAY		
PAPA CHOI		11/4	1/2 TRAY		
CALIFORNIA	SNOWBALL	11/4	1/2 TRAY		
LETTUCE	COLE	11/4	1/2 TRAY		
LETTUCE	OAK LEAF	11/4	1/2 TRAY		
LETTUCE	LOBLO ROND	11/4	1/2 TRAY		
LETTUCE	RED CORAL	11/4	1/2 TRAY		
NASTURTIUM	JEWEL MIXED	11/4	1/2 TRAY		
NASTURTIUM	TIP TOP MIXED	11/4	1/2 TRAY		
IMPATIENS	PAPPRI MIXED	11/4	1/2 TRAY		
LAVENDER	STRECHAS	12/4	1 TRAY		

### Grazing start and end dates

Maintain records of grazing start and end dates. You may need to record multiple start/end dates if non-contiguous.

### Confinement

When animals (by group/ class) were confined and why.

### Feed records

You can follow your Organic System Plan rations **or** Record all rations and ration change dates **or** Record feed fed every day/week/month.

**Any recordkeeping system can be used as long as the inspector can **understand and audit** it.**



# RECORDS ARE FOR AUDITING



# RECORDS THAT ARE **QUICK** AND **EFFICIENT** TO AUDIT

## **Spreadsheets and templates**

Showing each grazing period and corresponding feed.

## **Calendar/pocket calendar or app**

Showing quantity of feeds fed, and when.

## **Dry Matter Demand (DMD) estimates**

For each production group on pasture.

## **Specific grazing records**

For each production group on pasture.

## **Ration sheets**

From your nutritionist.



# Example DMI/DMD

# Worksheets and Records



## Documentation Forms for Organic Livestock Producers

### Ruminant Dry Matter Intake (DMI)

#### Calculation Methods Description and Summary of DMI Calculations from Feed and Grazing for All Ruminant Livestock in the Operation

Use this form to describe your methods for estimating Dry Matter Demand (DMD) and to summarize your calculations of Dry Matter Intake (DMI) percentages during the grazing season for each class of livestock.

Class of Ruminants (Please specify the breed if you raise multiple breeds.)	Number of Days in the Grazing Season (from grazing and feeding records) Must be >120 to be in compliance.	Grazing Season Average Percentage of DMI from Pasture/ Grazing (Calculations must be available for inspection.) Percentage of DMI from grazing must be > 30% to be in compliance.			
		Average Weight lbs. per animal	DMD lbs./day	DM from feed fed	% DMI from Grazing
Young Stock over 6 Months of Age (calves, lambs, kids)					
Slaughter Stock					
Young Stock / Heifers					
Bred Heifers					





# Example DMI/DMD

# Worksheets and Records



## Documentation Forms for Organic Livestock Producers

### Dry Matter Intake (DMI) Calculation Worksheet for Ruminants

Operation Name <i>Example</i>		Date and Year <i>January 1, 2011</i>				
Ration Name/Type <i>Early lactation corn, hay, pasture</i>		Livestock Type (species, breed, average weight) <i>Early-lactating Holstein cows, 1200 lbs.</i>				
Time Period This Ration Is Fed (during grazing season ONLY) Season: <input type="checkbox"/> Winter <input type="checkbox"/> Spring <input type="checkbox"/> Summer <input type="checkbox"/> Fall Number of Days: <i>30</i>		Class of Animal <input type="checkbox"/> Calf/Lamb/Kid <input type="checkbox"/> Heifer/Young Stock <input type="checkbox"/> Lactating <input type="checkbox"/> Dry <input type="checkbox"/> Breeding <input type="checkbox"/> Slaughter <input type="checkbox"/> Other (specify):				
Number of Animals: <i>30</i>	Dry Matter Demand (in lbs.): <i>34 lbs/day</i>	Source of DMD Values: <i>NOP Dairy tables for large-breed milk cows</i>				
		Source of Feed Dry Matter Values: <i>NRC Nutrient Required for Dairy Cattle</i>				
Feed Type (list all other than pasture)	Average Weight Fed (per animal per day in lbs.)	×	Dry Matter Content of Feed Source as %	=	DMI Fed (in lbs.)	
<i>Corn</i>	<i>18</i>	<i>×</i>	<i>.89</i>	<i>=</i>	<i>16.02</i>	
<i>Hay</i>	<i>15</i>	<i>×</i>	<i>.90</i>	<i>=</i>	<i>13.50</i>	
					<i>×</i>	<i>=</i>
Total DMI Fed from Non-pasture (sum of DMI lbs. of each type)					<i>29.52</i>	



REAL-LIFE EXAMPLE:

# "JAMM" FARMS

MN DAIRY



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					1	2
3	4 Labor Day New Beans	5	6	7	8	9
10 Grandparents Day	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25 Queen's Birthday Milk cows ON PASTURE	26	27	28	29	30

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2 Labour Day (ACT, NSW & SA Australia) Queen's Birthday (QLD Australia)	3	4	5	6	7
8	9 Columbus Day Observed Thanksgiving (Canada)	10	11	12 Traditional Columbus Day	13	14
15	16	17	18	19	20	21
22	23 Labour Day (New Zealand)	24	25	26	27	28
29	30 Milk cows OFF PASTURE	31 Halloween				

Milk cows on pasture **May 25<sup>th</sup>**, off pasture **October 30<sup>th</sup>**



REAL-LIFE EXAMPLE:

# "JAMM" FARMS

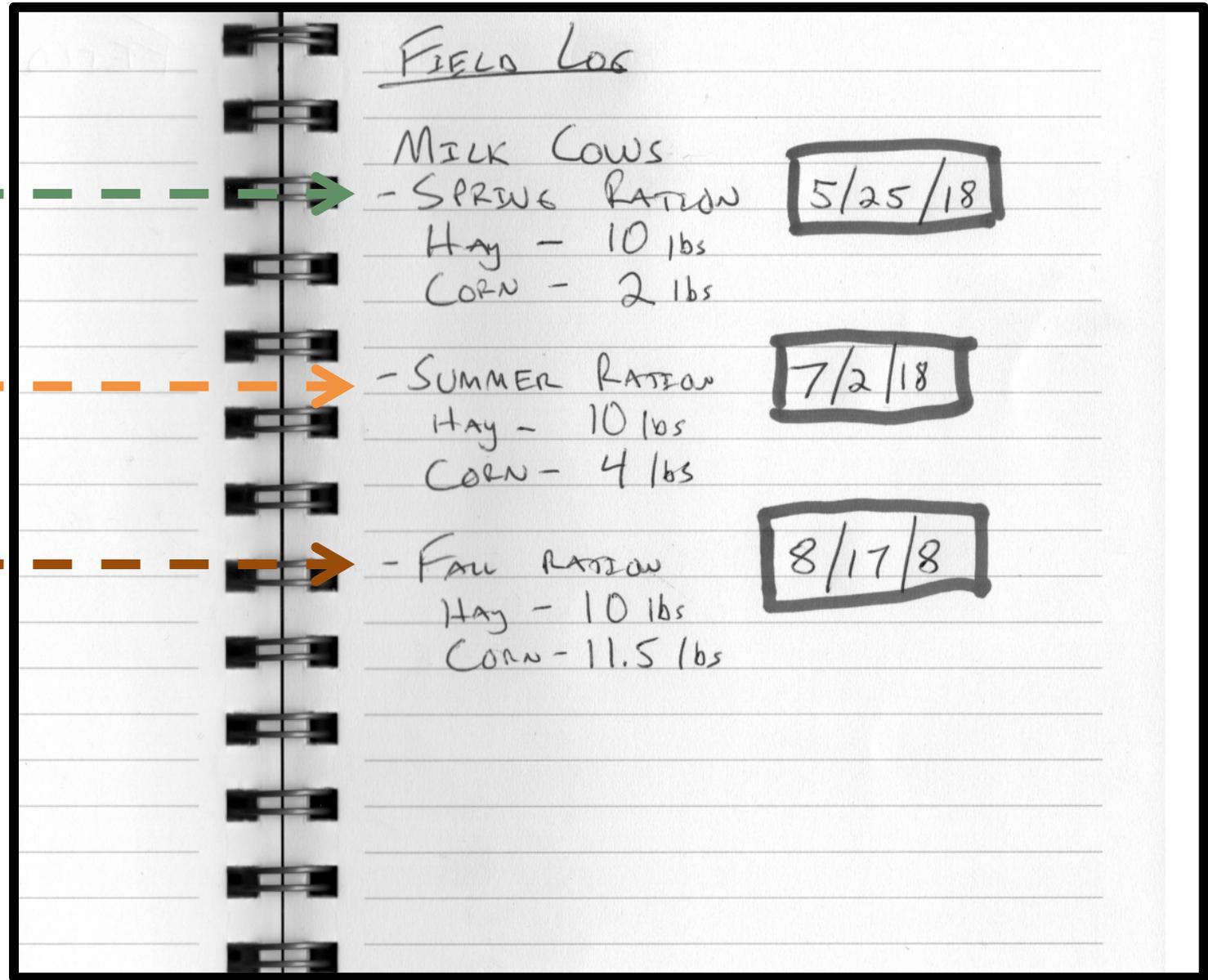
MN DAIRY



**Spring Ration for 38 days**  
**12 lbs supplemental feed**

**Summer Ration for 46 days**  
**14 lbs supplemental feed**

**Fall Ration for 77 days**  
**21.5 lbs supplemental feed**



## FIELD LOG

MILK COWS  
- SPRING RATION 5/25/18  
Hay - 10 lbs  
Corn - 2 lbs

- SUMMER RATION 7/2/18  
Hay - 10 lbs  
Corn - 4 lbs

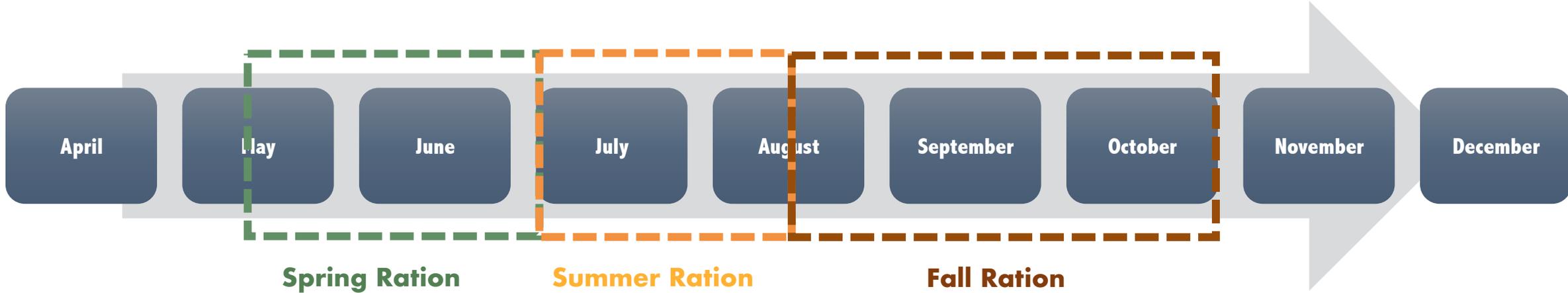
- FALL RATION 8/17/18  
Hay - 10 lbs  
Corn - 11.5 lbs



REAL-LIFE EXAMPLE:

# "JAMM" FARMS

MN DAIRY



Ration Name	Pasture DMI From Ration (lbs/day/head)	x	Number of days on ration	=	Pasture DMI (lbs) During Audit Period
Spring	38.00		35.0		74480.00
Summer	36.00		46.0		92736.00
Fall	28.50		77.0		122892.00
					0.00
					0.00
					0.00
					0.00
<b>% DMI from Pasture During Audit Period:</b>					<b>65.58%</b>

**Weighted average**



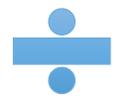
# "JAMM" FARMS



**Each animal needs 50 lbs DM/ day;  
So with spring ration 50-38= 12 lbs  
feed from supplemental feed**

Date:	Mar 21 2019				
Class of Animal:	Milking Cows			Grazing Season (# of Days):	160
Other Class of Animal:				Grazing Season DMD (Tons):	224
Breed				Audit Period (# of Days):	158.0
Avg. # Of Animals in Group:	56			Audit Period DMD (Tons):	221.2
Average DMD (Lbs/Day/Head)	50				
Ration Name	Pasture DMI From Ration (lbs/day/head)	x	Number of days on ration	=	Pasture DMI (lbs) During Audit Period
Spring	38.00		35.0		74480.00
Summer	36.00		46.0		92736.00
Fall	28.50		77.0		122892.00
					0.00
					0.00
					0.00
					0.00
<b>Total Days Audited:</b>					158.0
<b>Total Pasture DMI (lbs) During Audit Period:</b>					290108.00
<b>Total Pasture DMI (Tons) During Audit Period:</b>					145.05
<b>% DMI from Pasture During Audit Period:</b>					65.58%

Audit period DMI tons



Total Pasture DMI Tons

**Example of spreadsheet used to conduct audit**

**This audit was done for the grazing season in 2018 which at 2018 inspection was not complete.**

FARMER-OWNED

Use this worksheet to document Dry Matter Intake (DMI) from pasture for specific groups of ruminants during the grazing season. Complete a new worksheet (Ration 1, Ration 2, Ration 3 etc.) each time the supplemented feed ration changes significantly for each group. The % DMI total from each ration worksheet will automatically be entered onto the Results Sheet to calculate average DMI from pasture for the overall grazing season. Use a separate set of worksheets for each specific type of ruminant livestock.

Operation Name:		Type of Ruminant Livestock:
Date Ration Began:	5/18/2018	<b>Dairy Cows</b>
Date Ration Ended:	8/17/2018	
# of Grazing Days:	91	
* Dry Matter Demand (DMD) in Lbs:	43	

\* When calculating Dry Matter Demand (DMD) for the type of organic ruminant livestock, please refer either to the Reference Charts (on the last worksheet) or use your own DMD estimate (please provide proof of this estimate).

Feed Type (do not list pasture)	Avg. # fed/hd/day		** Dry Matter %	DMI fed in Lbs
<i>Example: Dry Hay</i>	<i>Example: 25</i>	X	<i>Example: 85 %</i>	= 21.25
Grain	15.8	X	89 %	= 14.062
Dry Hay	4.2	X	85 %	= 3.57
Haylage		X	40 %	= 0
Corn Silage	10	X	45 %	= 4.5
Baleage	12	X	60 %	= 7.2
High Moisture Corn		X	76 %	= 0
		X	%	= 0
		X	%	= 0
<b>Total DMI fed from non-pasture:</b>				<b>29.332</b>

$$\begin{array}{r}
 \frac{43}{\text{DMD}} - \frac{29.332}{\text{Total Dry Matter Fed}} = \frac{13.668}{\text{DMI from Pasture}} \div \frac{43}{\text{DMD}} = \frac{0.3179}{\text{DMI from Pasture}} \times 100 \\
 = \mathbf{31.79\%} \\
 \text{TOTAL \% DMI FROM PASTURE (for this period)}
 \end{array}$$

# RECORDS ARE FOR AUDITING



## Successful Farming

OTHER MACHINERY CROPS TECHNOLOGY FARM MANAGEMENT LIVESTOCK FAMILY

[Home](#) > [Family](#) > [Health and Safety](#)

### HOW TO HELP YOUR STRESSED-OUT FARM NEIGHBORS

By [Austin Anderson](#)  
4/17/2019

Maybe it's getting agitated over something that seems small. Or possibly not going to the diner for their regular cup of coffee. Both can be one of the many different signs of a stressed-out farm neighbor.

Other signs can come from the appearance of the farm, according to Kate Downes, the outreach director for Cornell University's New York Farm Net. If a farm looks to be unusually run-down, or reversely, unusually well kept, it could be coming



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# RECORDS ARE FOR AUDITING



## INCOMPLETE RECORDS CAN SLOW THE INSPECTION

### Incomplete record examples:

A shoebox showing feeds of **all types** purchased over the last five years.

Some harvest records showing bales/ silage harvested with no estimate of **weight/ Dry Matter** quantity of those feeds; need weights of feed and DM of feeds to be auditable.



# RECORDS ARE FOR AUDITING



## INCOMPLETE RECORDS CAN SLOW THE INSPECTION

### Incomplete record examples:

Records that say 'buckets' or 'cartloads' instead of weights- need weights to be audited.

A few scribbles on a pocket calendar for when one group went to pasture and came off, but **no records for youngstock over 6 months or dry cow groups**. *All classes of ruminants over 6 months need grazing/ feeding records.*



# Example DMI/DMD

# Worksheets and Records



## Documentation Forms for Organic Livestock Producers

### Non-Ruminants: Temporary Confinement/Outdoor Access Restriction Record

Use this form to describe the circumstances and reasons for actual temporary confinement of animals. Indicate which animals are confined and the duration and place of confinement.

Date(s) and Length of Time	Animals (type/class or specific animal ID)	Location and Reason/Circumstances of Temporary Confinement

**Not recording days off pasture and the reason can impact compliance**

**Even a few days off pasture due to allowed reasons outline in the rule can impact compliance.**



**(c) The producer of an organic livestock operation may, in addition to the times permitted under §205.239(b), temporarily deny a ruminant animal pasture or outdoor access under the following conditions:**

- (1) One week at the end of a lactation for dry off (for denial of access to pasture only), three weeks prior to parturition (birthing), parturition, and up to one week after parturition;**
- (2) In the case of newborn dairy cattle for up to six months, after which they must be on pasture during the grazing season and may no longer be individually housed...**



**(c) The producer of an organic livestock operation may, in addition to the times permitted under §205.239(b), temporarily deny a ruminant animal pasture or outdoor access under the following conditions:**

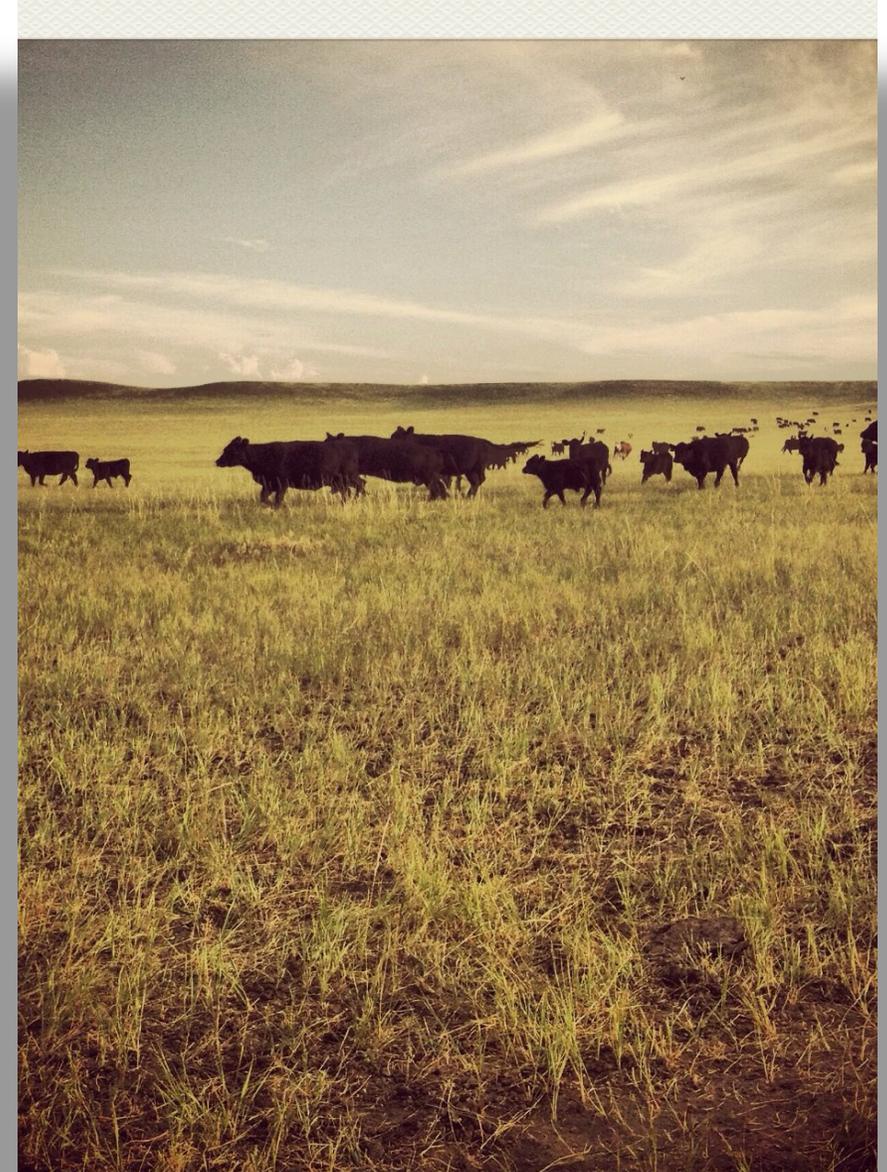
**(3) In the case of fiber bearing animals, for short periods for shearing; and**

**(4) In the case of dairy animals, for short periods daily for milking. ...Milking frequencies or duration practices cannot be used to deny dairy animals pasture.**



**(c) The producer of an organic livestock operation may, in addition to the times permitted under §205.239(b), temporarily deny a ruminant animal pasture or outdoor access under the following conditions:**

**(d) ...During the finishing period, ruminant slaughter stock shall be exempt from the minimum 30 percent DMI requirement from grazing....The finishing period shall not exceed one-fifth ( 1/5 ) of the animal's total life or 120 days, whichever is shorter.**





# PASTURE: A FUNDAMENTAL NATURAL RESOURCE

**Pastureland is a farms' best tool for providing ecological services.**

Certifiers need to efficiently audit the use of pasture; without being overly burdensome to farmers.

Organic production, is defined as “ *A production system that is managed...by integrating cultural, biological, and mechanical practices that foster cycling of resources, promote ecological balance, and conserve biodiversity.* ”



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**The Organic System Plan:** Why it Matters for Pasture and Grazing Compliance

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A whirlwind overview of **Pasture Access & Recordkeeping Requirements** in the Rule

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**Three Fundamental Questions** your inspector will want to know

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**Three Fundamental Concepts:** Grazing Season, Dry Matter Demand and Dry Matter Intake

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**Jamm Farm:** Recordkeeping Tips and Examples from real life

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Understanding **DMI/ Grazing Audits**

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**Avoiding Compliance Concerns** with Complete Records

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**OUTLINE**



**THANKS!**

**Questions?**

