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We present to you the fee schedule changes for our 2024 season. While we tried to minimize changes and impacts to clients, we simultaneously experienced increases in costs due to inflation. Combined with additional requirements for Strengthening Organic Enforcement that cause us to spend more time reviewing client's systems, we are obligated to make a few adjustments and clarifications to our fee schedule as follows. Please carefully read the corresponding sections in the master fee schedule enclosed with the mailing.

New or increases in fees:

- Increased Production Partner fee from \$850 to \$950
- Raise livestock fee from \$150 to \$250
- Increased Hourly Inspection Fee from \$68 to \$70 hr
- Fee cap for mid-year adds raised from \$1500 to \$1800
- New for High Risk Operations - \$100 per hr. of time spend on investigative and complaint work
- Increased formal mediation fees from \$350 to \$500
- Withdrawal of expedited services raised from Tilth keeping \$200 to \$400
- For inspection meal costs we are switching from a direct cost model to a per diem model that follows this outline:
 - Partial Day per Diem (no overnight stay) = 2-7 hours of on-site inspection plus travel time= \$30 per diem charge
 - Partial Day per Diem above 7 hours of on-site inspection plus travel time = \$44.25 per diem charge
 - Full Day per Diem (when and overnight stay is required) = partial Day per Diem for the first day, plus a \$59 full-day per diem for the second day.

Clarifications and policy revisions:

- Mid-year adds—Add supplier additions to this mid-year fee.
- Production Partner can only begin with a new client or at renewal. This relationship cannot be dissolved in the middle of the certification year.
- Sales reporting section – clarified that same business owner with different scope and id number must report transfers of goods from one entity to another.
- Inspection cancellation policy –changed to 2 weeks
- Updated the refundable fees section of the schedule



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- Adjusted TC fee section to include imports and export certificates and added Mexico to the country list.
- New applicant fee no longer waived if transferring from another certifier.
- If certificate denied or revoked, we keep all the fees.

These changes will go into effect November 15th, 2023. If you have any questions, please don't hesitate to email us at accounts@tilth.org or call us at (971) 599-2299.

Kind regards,

Renee Kempka

Finance & Administration Director